

Name of the MoU	Name of the collaborating agency	Year of signing	Duration of MoU	List the actual activities under MOU
MOU for academic and educational cooperation	Aadikavi Bhanubhakta Campus, Tanahun, Nepal	23 January 2024	05 year	Expert lectureCollaborative event

MEMORANDUM OF UNDERSTANDING (MOU)

between



Institute of Technology & Management, Gwalior, India

Aadikavi Bhanubhakta Campus, Tanahun, Nepal

This is the MOU reached between ITM GWALIOR, MADHYA PRADESH, INDIA, having its headquarters at GWALIOR, hereinafter referred to as First party, and AADIKAVI BHANUBHAKTA CAMPUS (ABC), NEPAL Community Campus hereinafter referred to as Second Party.

Whereas, ITM Gwalior is one of the best institutes in India in terms of its academic reputation and infrastructure offers virtually unlimited opportunities for inquiry, discovery, and education with uniquely crafted teachinglearning pedagogy - and yet is a close community that provides a real sense of belonging And whereas the Second Party AADIKAVI BHANUBHAKTA CAMPUS (ABC), NEPAL.

Aadikavi Bhanubhakta Campus (ABC), publicly owned, is the largest educational centre for higher education in Tanahun district. It is located at Vyas Municipality, the head quarter of the district. It is 150 Km West of Kathmandu and 50 Km East of Pokhara.

ABC was established in the year 1987 and is the first campus established in this region. The campus was established to provide quality higher education at local level to the students. Since its inception students from downtrodden, indigenous, marginalized, educationally disadvantaged communities are getting benefit from this institution. The campus has been providing education to the students of Tanahun and the adjoining districts - Syanja, Kaski, Gorkha, Lamjung, and also the students from various parts of Nepal staying in Tanahun with different purposes.

1.0 PURPOSE

The purpose of this MOU is to develop academic and educational cooperation on the basis of equality and reciprocity and to promote sustainable partnerships and mutual understanding between the AADIKAVI BHANUBHAKTA CAMPUS (ABC), NEPAL and DEPARTMENT OF MANAGEMENT, ITM GWALIOR, MADHYA PRADESH, INDIA. Both ABC and ITM may be referred to individually as the "party" or collectively as the "parties"



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2.0 SCOPE OF ACTIVITIES

ABC and ITM aim to undertake cooperation in areas that may include, but are not restricted to, the following.

- Student exchange for research and study
- Exchange of faculty, staff and research scholars b)
- Joint research activities c)
- Continuing education programs d)
- Organization and participation in seminars, symposia, short-term academic programs and academic e)
- Exchange of research and educational materials, publications, and academic information f)
- Technical assistance g)
- Other with mutual consent of both the parties. h)

3.0 ACTIVITY AGREEMENTS

Before any activities may be implemented, the parties shall discuss the relevant issues to the satisfaction of each party and enter into specific activity agreements based on the mutually agreed objectives and outcomes of the activity. Activity agreements will include such terms as the following

- Elaboration of the responsibilities of each institution for the agreed-upon activity
- Specific schedules for the activity. b)
- Budgets and sources of finances for the activity. c)
- Detailed management of intellectual property rights and publications.
- Any other items deemed necessary for the efficient management of the activity

4.0 COORDINATORS

		es of this MOU must have the endorsement of the coordinators. At ABC and at ITM, the coordinator
ABC , the coordinator will be will be		, DEPARTMENT OF MANAGEMENT Coordinators shall
noti	fy their counterparts should a new per	son be named to the position.
		. N
	5.0 RE	NEWAL TERMINATION
	may be extended by the written cons	a period of five years from the date of the last signature. This MOU sent of the parties.
5.2	This MOU may be terminated by eit	ther party giving written notice to the other party at least 180 days in

advance of the stated termination date. Termination of this MOU shall not affect activities in progress pursuant to specific activity agreements, which shall continue until concluded by the parties in accordance with their terms or as otherwise agreed to by the parties in writing.

This MOU may be amended only by the written consent of the parties.

Mauli, Tana Witness:....

DIRECTOR chnology & Management Signature:

Witness







Event Report

International Workshop on Interpersonal Skills by Mr. Mahaprasad Hadkhale

Title of the Program: International Workshop on Interpersonal Skills by Mr. Mahaprasad Hadkhale

Name of the Organizing Department: Department of Management, ITM Gwalior

Venue: Aruna Asaf Ali Auditorium, Institute of Technology and Management, Gwalior

Name, Designation Program Coordinator: - Dr. Prashant Sharma, Asso. Professor, Dept. of Management, ITM Gwalior

Brief description of activity: -

The International Workshop on Interpersonal Skills, conducted by Mr. Mahaprasad Hadkhale from ABC Campus Nepal, took place at ITM Gwalior. The workshop aimed to enhance participants; interpersonal skills to improve their effectiveness in personal and professional settings. This compliance report aims to provide an overview of the workshop.

Participants: The workshop was attended by 132 participants Compliance Assessment The workshop content aligned well with the stated objectives of enhancing interpersonal skills. Mr. Mahaprasad Hadkhale delivered comprehensive sessions covering various aspects of interpersonal communication, conflict resolution, active listening, and empathy. The content was relevant and engaging, fostering active participation and learning among attendees. The workshop adhered to the scheduled timings, ensuring efficient utilization of participants; time. Sessions commenced and concluded as planned, maintaining the workshop pace and flow. Participant engagement was actively encouraged throughout the workshop through interactive discussions. Feedback forms were distributed and collected anonymously to encourage honest responses.

Conclusion:

The International Workshop on Interpersonal Skills conducted by Mr. Mahaprasad Hadkhale at ITM Gwalior, organized by the Department of Management, successfully achieved its objectives of enhancing participants; interpersonal skills. The workshop adhered to organizational guidelines, demonstrating compliance in content delivery, timeliness, resource utilization, participant engagement, and feedback solicitation. Feedback received will be analyzed to further improve future workshops and training initiatives.

❖ Name & Designation of Resource Persons of each Program: -

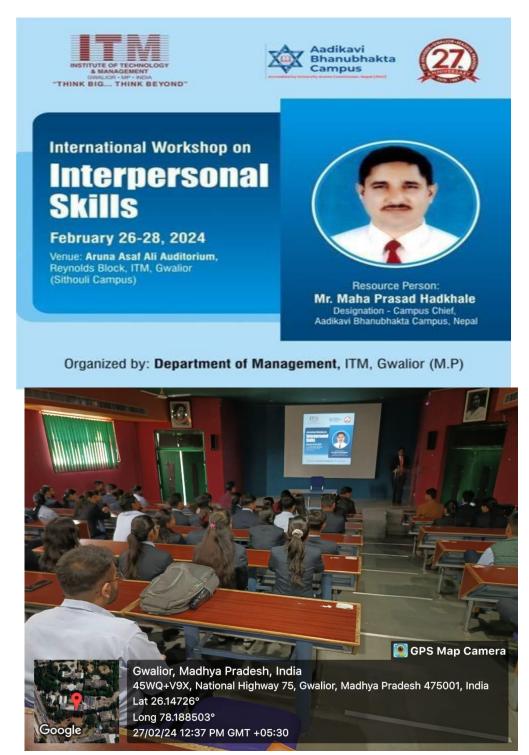
Mr. Mahaprasad Hadkhale from ABC Campus Nepal conducted the workshop sessions.



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Creative's, Brochures, photographs, Social Media postings, and important newspaper cutting: -







Glimpses of the event



• No. of beneficiaries/participants of each program/activity:-

UG	PG	Girls participation	Total
94	34	68	132







Name of the MoU	Name of the collaborating agency	Year of signing	Duration of MoU	List the actual activities under MOU
MOU for academia industry collaboration	Daksh Electronics (P) Ltd. New Delhi	01 March 2024	03 year	Research Grants of 5.60 lakhs

M L Memorandum of Understanding (MOU) at re This Memorandum of Understanding (MOU) is entered into on the 01st day of March 2024 Pk Institute of Technology and Management, Gwalior (ITM), an engineering institution located at Opposite Sithouli Railway Station, NH-75 Jhansi Road, Gwalior-475001 (M.P.) (hereinafter WI disc referred to as "Institute") AIC And Daksh Electronics, an innovative engineering, high-quality manufacturing provider having its registered office located at Plot #5 Electronic City, Sector 18, Gurgaon - 122016 (hereinafter Wh referred to as "Company") obi Whereas the Institute is engaged in imparting technical education and research in various he disciplines of engineering and technology and is affiliated to RGPV. Bhopal and recognized by im Whereas the Company has been providing services in the field of electronics and hardware since ie 2015, automating devices for seamless smart solutions. The Company's vision is to spread innovation through automation and hardware across the country with a focus on Robotic Process Automation and managed services to meet unique client needs. Whereas both parties are desirous of entering into collaboration for mutual benefit and for the ultimate benefit of the student community and research development. Now therefore, in consideration of the mutual promises and covenants hereinafter set forth, both

parties hereby agree as follows:

Objective of MOU

The primary objective of this Memorandum of Understanding (MOU) is to facilitate collaboration between the Institute and the Company to bridge the gap between academia and industry. The key areas of cooperation will include:

- Providing internship and training opportunities for students at the Company to supplement their academic learning with experiential learning.
- Organizing guest lectures, workshops and seminars by inviting experts from the Company to share industry knowledge and best practices with the Institute's students and faculty.
- Conducting joint research projects between the teachers and students of the Institute and Company researchers to undertake studies and innovations of common interest by pooling expertise and infrastructure.
- Enabling industrial visits for students and faculty to the Company's facilities to provide greater exposure to real-world operations and technologies.
- Exploring avenues for the Company to mentor and recruit students for employment based on organizational requirements and student skills. For Dakshi Electronics (P) Ltd.

DIRECTOR Institute of Technology & Management







Exchanging academic resources, industry developments and other knowledge sharing between the Institute and the Company to keep both parties updated.

The overall aim is to build a strong collaborative network between the industry and academia through such initiatives to produce industry-ready graduates equipped with skill sets aligned to the needs of the industry. The cooperation will be mutually beneficial for both the Institute and the Company.

Terms and Conditions

1. Internships, Projects& Consultancy

i) The Institute and the Company will work together and the company will offer internships to students of all the engineering and management disciplines, as per terms agreed upon by both

- This may include the number of internship roles, duration, stipend/allowance, facilities, learning objectives, evaluations etc.
- The collaboration will provide students with industry exposure and practical training aligned with their academic knowledge.
- Both the Institute and Company will outline expectations, institute will provide infrastructure at its location and ensure a productive internship experience.

ii) The Institute and Company will jointly mentor and guide students undertaking capstone and industry-linked projects as part of their academics.

- Faculty and company personnel will team up to guide and evaluate student projects.
- Students will tackle real-world business problems in both the institute and the company, guided by both parties.
- The company will provide data, case studies, and tech access for projects, while the institute offers technical guidance and research support.
- The institute may offer consultancy to the company under agreed terms.
- Both may collaborate on research projects, sharing expertise and resources. Any intellectual property generated will be jointly owned based on mutual agreement.

2. Guest Lectures and Workshops

- The Institute and the Company will work together to organize guest lectures, seminars, workshops and conferences at the Institute's premises. For these events, the Company will provide industry experts from its organization as speakers and resource persons.
- The Institute will utilize its campus infrastructure and facilities to host the events. Both parties will coordinate schedules and requirements to ensure smooth organization and effective programs that benefit the students.

3. Industrial Visits and Training

- The Company will coordinate and arrange for industrial visits to its facilities for students and faculty of the Institute.
- This will allow students to gain first-hand exposure to real work environments, manufacturing processes, the latest technologies etc. related to their fields of study.

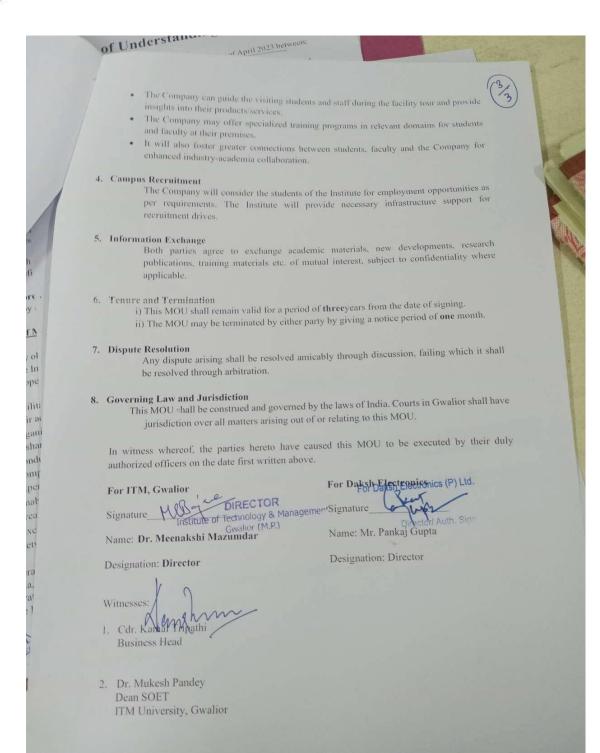
DIRECTOR

Institute of Technology & Management Gwalior (M.P.)

For Daksh Flectronics (P) Ltd.



Dean (R&D)









Research Grants of 5.60 lakhs













CIN: U29199DL2004PTC126270

Date: March 3, 2024 Ref: DEPL/2024/109

To,

Dr. Rishi Soni Professor, Department of Computer Science & Engineering **ITM Gwalior** NH-75, Opposite Sithouli Railway Station Jhansi Road Gwalior-475001 (M.P.) INDIA

Subject: Sanction of Funds for Research on "Software (Mobile Application) Development for Daksh Fire Panel Control Addressable"

Dear Dr. Rishi Soni,

We are pleased to inform you that Daksh Electronics PVT Limited has sanctioned a grant of Rs. 11, 20,000/- (Rupees Ten Lakh and Eight Thousand only) for your research project titled "Software (Mobile Application) Development for Daksh Fire Panel Control Addressable" submitted/discussed via email under the signed MOU between ITM Gwalior and Daksh Electronics. This grant is awarded based on the merit of your research proposal and the potential impact of your study on the Safety and Automotive sector.

The funds are to be utilized exclusively for the purpose of conducting the research and must be expended within the next two years from the date of this letter. The sanctioned amount will be disbursed in instalments as per the following schedule:

- 1. Initial Disbursement: Rs. 5,60,000/- (Rupees Five Lakh and Sixty Thousand only) upon submission of the initial research plan and budget breakdown.
- 2. Second Disbursement: Rs. 3,36,000/- (Rupees Three Lakh and Thirty-Six Thousand only) upon submission of the interim progress report after the first year.
- 3. Final Disbursement: Rs. 2,24,000/- (Rupees Two Lakh and Twenty-Four Thousand only) upon submission of the final research report and audited financial statement.

Please ensure that all expenditures are in accordance with the budget submitted in your research proposal. Any deviations from the approved budget should be communicated to us and approved in advance.

We expect you to submit periodic progress reports and a final comprehensive report upon completion of the research. The findings from your research should be published in reputed journals and presented at relevant conferences.

We trust that this funding will facilitate your research and contribute significantly to understanding the factors influencing the adoption of the project. We wish you all the best in your research endeavours.

sales@dakshglobal.com info@dakshglobal.com

+91-124-4665030

www.dakshqlobal.com

Head Office # Plot No 5, Tenant Ln, Electronic City Udyog Vihar, Sector 18, Gurugram, Haryana-122015 # 220, Eldeco, Sidcul Industrial Park Sitargani, Udham Singh Nagar, Uttarakhand- 262405 Factory -Registered Office - # 506- 5th Floor Hemkunt Chember, Nehru Place, New Delhi-110019











CIN: U29199DL2004PTC126270

Thank you for your commitment to advancing knowledge in this critical area.

Daksh Electronics (PVT) Limited Plot No. 5, Tenant Lane Electronic City UdyogVihar Sector 18 Gurugram, Haryana-122022 For Daksh Elegtronics (P) Ltd.





+91-124-4665030



www.dakshglobal.com



Head Office -

Plot No 5, Tenant Ln, Electronic City Udyog Vihar, Sector 18, Gurugram, Haryana-122015 Factory # 220, Eldeco, Sidcul Industrial Park Starganj, Udham Singh Nagar, Uttarakhand- 262405 Registered Office - # 506- 5th Floor Hemkunt Chember, Nehru Place, New Delhi-110019



Dean (R&D)



Name of the MoU	Name of the collaborating agency	Year of signing	Duration of MoU	List the actual activities under MOU
MOU	Salesforce	2023	O P C , P C	Internship/ Certification Program



Tania Das TAP <taniadas.tap@itmuniversity.ac.in>

Regarding the Salesforce Courses / electives to be inducted into the curriculum - inline with the UGC / AICTE guidelines and New Education Policy 2020 : ITM Gwalior

Santhosh Rebello <srebello@salesforce.com>
To: Tania Das TAP <taniadas.tap@itmuniversity.ac.in>, Tania Das <taniadas.tap@itmgoi.in>

Mon. Nov 6, 2023 at 9:05 PM

Sub: Regarding the Salesforce Courses / electives to be inducted into the curriculum - inline with the UGC / AICTE guidelines and New Education Policy 2020

Dear Sir / Mam.

Greetings from Salesforce. Thank you so much for your email regarding the intent of induction of Salesforce technologies into the University curriculum. Some of the pointers regarding the induction of these courses into the Engineering Curriculum

- 1. Syllabus: As per the request I have attached the Syllabus for your reference on Salesforce Developer, Salesforce Admin and MuleSoft. The Syllabus has the mention of Objectives, prerequisite,

- 1. Syllabus: As per the request I have attached the Syllabus for your reference on Salesforce Developer, Salestorce Admin and Muleson . The Syllabus has the mention of Conjectives, prerequisite, curriculum in detail along with the reference books.

 2. Outcome Based Model: The outcomes can be defined inline with outcomes of the Program, Course as well as some other International standards such as Assurance of Learning (AoL) / Assessment for Learning (AfL) based on the requirements of QS.

 3. The curriculum is inline with the guidelines of Indian Academia, since the college is NAAC Accredited / Departments are having NBA accreditation along with the NIRF, addition of this industry curriculum will give an edge and will have a meaningful collaboration with Industry

 4. Core Paper / Hardcore / Softcore Paper These courses can be introduced as a Hard core / Soft core paper in the Engineering Departments such as Computer Science Engineering / Information Science Engineering MCA or other relative Computer Science / IT Engs branches (New branches introduced by AICTE) in the 5th / 6th / 7th Semester of Engineering based on your convenience/ BoS recommendations, as a hard core naper (Subjected to your BoS and Academic Council's opinion)
- recommendations, as a hard core paper (Subjected to your BoS and Academic Council's opinion)

 5. Professional / Career Elective Paper These courses can be introduced as an Professional Elective / Career Elective within the Engineering Departments such as Computer Science Engineering / Information Science Engg / MCA or other relative Computer Science / IT Engg branches (New branches introduced by AICTE) in the 5th / 6th / 7th Semester of Engineering based on your convenience.

- Information Science Engl / MCA or other relative Computer Science / IT Engl branches (New branches introduced by Anci E) in the out / off in t
- of further interactions. The students can effectively learn from the virtual internships offered from Salesforce (recognized by AICTE), which will give more handson to the students, as this hands-on has been guided by the expert trainers along with Self study.

 9. Regarding the Continuous Assessment of the students throughout the semester: The evaluation of the students during the Internal Exam I, II, Class Tests I, II, Assignments, Seminars, project evaluation, Term End Examinations, Internal & External Marks, Results etc are left to the respective departments who float the Paper during the academic year / semester. This will be as per the regulations set by your institution / university; subjected to the University regulations passed by the Board of Studies / Academic Council and Governing body of the college inline with regulations of the affiliated university.

 10. Certification: (a) Since these courses are part of the curriculum, it's an opportunity for the institute / students to have an exclusive mention in their marks cards. (b) If the students enrol; and complete the Virtual Internship from Salesforce, they will get a Virtual Internship Completion certificate (with Salesforce logo, Partner logo and AICTE logo). (c) Students can also register on NASSCOM Future Skill Prime and get a certificate; testee certificates will add value to them.

 11. Regarding the Approval of the syllabus: The syllabus could be presented at the Board of studies of your institution, based on the BoS comments and recommendations, you may forward this to the Academic countil. (Generating Rows) and the students are regarded and the students are considered and the properties and the students are regarded and the students are considered and the students are considered and the students are regarded and the students are regarded.
- Academic council / Governing body for formal approval to be inducted as a Core / Elective / Open Elective paper. Credits, Scheme of Teaching, Scheme of Examinations can be added along with this curriculum during the recommendation process
- 12. Regarding the Interaction: University Program Manager is available to help you and your faculty / department on the above; We will be able to give updates and more information on technology during the Department meetings / BoS etc

Once again, wishing you and your team all the success.









Santhosh Rebello University Program Manager-India Trailhead Academy at Salesforce Torrey Pines, Third floor, EGL Bangalore-560071, India

M +91 9844638268E: srebello@salesforce.com



3 attachments

1. Salesforce Developer Curriculum.pdf

2. Salesforce Admin Curriculum.pdf

3. MuleSoft Anypoint Platform Fundamentals Curriculum.pdf 81K

Tania Das TAP <taniadas.tap@itmuniversity.ac.in>
To: Santhosh Rebello <srebello@salesforce.com>
Co: Tania Das <taniadas.tap@itmgoi.in>

Dear Sir

Thank you so much for considering us, we, Institute of Technology & Management (ITM), Gwalior and ITM University Gwalior are glad to accept your offer in this initiative.

Thanks & Regards

Tania Das
Assistant Director-Training TAP CELL
HEAD Career Advisory, Training & Augmentation (CATA)
Institute of Technology & Management (ITM), Gwalior
ITM University Gwalior
Mobile no. - 9310433361
http://www.itmgol.in/
www.itmuniversity.ac.in

Certificates









Tue, Nov 7, 2023 at 10:32 AM

CERTIFICATE OF COMPLETION

December 29, 2023

ABHAY SARASWAT

Salesforce Developer Virtual Internship

During the 8 Weeks period of Virtual Internship (November-December 2023), ABHAY SARASWAT has completed the following Salesforce Trailhead modules

Salesforce Fundamentals
Organizational Setup
Relationship & Process Automation
Types Of Flows & Security
Apex, Testing & Debugging
VS Code Setup & CLI Setup
Lightning Web Components (LWC) & API

Developer Super Set

Certificate ID: SISFVIPAD2023-75377 | Verify this certificate @ https://smartinternz.com/internships/salesforce_certificates/1d621120a54fb648cb3d036bb353babe

AH

Shri Buddha Chandraseker

Chief Coordinating Officer(CCC

Amany

Mr Amarender Katkam

Founder & CEO, SmartBridge &







Certificate









CERTIFICATE OF COMPLETION

January 31, 2024

Sanju Shukla

Salesforce Developer Virtual Internship

During the 8 Weeks period of Virtual Internship (November-December 2023), Sanju Shukla has completed the following Salesforce Trailhead modules

Salesforce Fundamentals
Organizational Setup
Relationship & Process Automation
Types Of Flows & Security
Apex, Testing & Debugging
VS Code Setup & CLI Setup
Lightning Web Components (LWC) & API

Super Badge - Apex Specialist Super Badge - Process Automation Specialist Super Badge - Developer Super Set

 $Certificate \ ID: SISFVIPAD2024-80315 \ | \ Verify this certificate \ @ https://smartinternz.com/internships/salesforce_certificates/97cdaade24d073d4f1f8861514054790$

AH

Shri Buddha Chandraseker

Chief Coordinating Officer(CCO), NEAT Cell-AICTE

Amany

Mr Amarender Katkam

Founder & CEO, SmartBridge & SmartInternz







Certificate









CERTIFICATE OF COMPLETION

January 02, 2024

Archi Agarwal

Salesforce Administrator Virtual Internship

During the 8 Weeks period of Virtual Internship (November-December 2023), Archi Agarwal has completed the following Salesforce Trailhead modules

Salesforce Fundamentals
Organizational Setup
Relationship & Sales Cloud
Service Cloud & Process Automation
Flow & Chatter
Security, Reports & Dashboards
Data Management

Admin Super Set

Certificate ID: SISFVIPAD2024-76307 | Verify this certificate @ https://smartinternz.com/internships/salesforce_certificates/04b87e76cf69fae8913f00c979d2fdf5

AA)

Shri Buddha Chandraseker

Chief Coordinating Officer(CCO), NEAT Cell-AICTE

Amount

Mr Amarender Katkam

Founder & CEO, SmartBridge & SmartInternz





Certificate









CERTIFICATE OF COMPLETION

February 02, 2024

Aditya Sharma

Salesforce Administrator Virtual Internship

During the 8 Weeks period of Virtual Internship (November 2023 - January 2024), Aditya Sharma has completed the following Salesforce Trailhead modules

Salesforce Fundamentals Organizational Setup Relationship & Sales Cloud Service Cloud & Process Automation Flow & Chatter Security, Reports & Dashboards Data Management

Super Badge - Security Specialist Super Badge - Business Administration Specialist Super Badge - Lightning Experience Reports & Dashboards Specialist Super Badge - Admin Super Set

Gwalior (M.P.) INDIA

Certificate ID: SISFVIPAD2024-82543 | Verify this certificate @ https://smartinternz.com/internships/salesforce_certificates/c2368b9b57ecb23aade9660fac830459

Shri Buddha Chandraseker

Chief Coordinating Officer(CCO), NEAT Cell-ALCTE

Amany

Mr Amarender Katkam

Founder & CEO, SmartBridge & SmartInternz



